

Training is an integral component of all Fintrac CDA activities. All of the Project's technical representatives and other experts are continuously delivering training to improve existing technologies and introduce new technologies with the owners and employees of client producers, exporters, processors, business services and support institutions involved with non-traditional agriculture.

Table 1. Fintrac CDA Training by Area

Area	Total
Market Information	13
Marketing	51
Post Harvest	170
Processing	499
Production	1,423
Project	97
Business Dev. Serv. (BDS)	44
Grand Total	2,297

Delivery mechanisms vary depending on the type of training and client profile. Most training is provided in-field or in-plant on an individual client basis or in groups, although some workshops or seminars are given.

Fintrac CDA's training activities are recorded weekly in the CDA Management Information System (MIS). Between January and September 2002, a total of 2,297 people have received training – an average of 255 people trained per month. Table 1 provides a breakdown on the number of people trained by area.

Production and processing areas are where most of the training has taken place. The production training is mostly carried out in farms and may be focused on a specific crop or a production activity, such as irrigation, pest and disease control, fertilization, etc. Processing training is mostly delivered in-plant or in seminars. In addition, training has also been provided in post harvest, marketing, BDS, and on specific projects. Table 2 provides a detail of the number of people trained in a specific activity or subject.

Table 2. Fintrac CDA Training by Topic

Description	Total	Description	Total
Administrative Controls	33	Marketing	24
Bar Coding	30	Other	171
Drip Irrigation	345	Papaya Production/Post Harvest	58
Fertilization	34	Pest Sampling	100
Fertilization Tank Construction	33	Production Field Visits	47
Fluorescent Dye	131	Sand Filters	17
GAP's	55	Sanitizing Processing Plants	54
GMP's	30	Seedling Production	25
HACCP	162	Coffee (Cupping, Pruning, Drying)	241
Infrastructure Requirements	23	Technical Bulletins	38
IQF investment Opportunities	32	Telenomus Liberation	31
Jalapeño Harvest	61	Yuca Harvest/Processing	46
Jalapeño Program	54	Yuca Production	277
Land Preparation	25	Yuca Program	120
Grand Total			2,297

Fintrac CDA Training Activities

A wide variety of topics has been covered. The type and amount of training depends on the demand for a specific subject and the availability of trainers. When analyzing the main crops where “technology packs” (from planting to post harvest and processing) have been developed and disseminated, the Fintrac CDA project has focused on Valencia yuca, jalapeño peppers, specialty coffee and solo papaya. Training has taken place for other fruits and vegetables for specific groups of farmers such as oriental vegetable, broccoli, melon and watermelon growers. Other subjects where training has been focused include: installation and maintenance of drip irrigation systems, fumigation training using fluorescent dye, IPM, pest and disease identification, GAP/GMP/HACCP in farms and plants, record keeping and internal controls. Attention has also been given to training of the trainers, particularly with INFOP, agricultural technical colleges, companies with embedded technical services and input suppliers.

The level of success of the training is shown by the implementation and use of the knowledge obtained. This is demonstrated by the increased levels of production, productivity and competitiveness. The following photos are illustrations of some of the training activities developed during January – September 2002.



NGO Training - La Esperanza



Pest Sampling - Siguatepeque



Seedling Production - Intibucá



Soil pH Regulation - Comayagua



Yuca Production - Danli



Yuca Processing - SPS



Training Microprocessors - La Paz



Bar Codes for Processed Goods - SPS



Papaya Grading/Packing - Comayagua