

Client Investments - 2002

Investments reported during 2002 totaled \$1,251,146 of which \$918,426 came directly from CDA clients. This article provides a brief description and breakdown of the different areas and categories of CDA lead partner investments.

Despite the difficult economic situation in Honduras, CDA lead partners invested in agricultural related activities by either improving their existing production and processing systems or by developing new projects. These investments were carried out because of the level of confidence and previous successes of CDA lead partners in the different regions and because of new profitable investment proposals developed by the project.

Investment reported during 2002 totaled \$1,251,146 of which \$918,426 came directly from CDA clients. Other institutions and companies such as the European Union, Agencia Española de Cooperación Internacional, Excotur, Alimentos Dixie, and Tropitec have also made investments in such areas as *Valencia* yuca production, drip irrigation, microprocessing, and packhouse construction.

Production

An analysis of investments by area (Table 1) shows that production related activities made up 73.6 percent (\$921,450) of total investments. More than 80 percent of production investment was in the installation, expansion or improvement of irrigation systems. All CDA growers are encouraged to either improve or establish new irrigation systems in order to obtain highly competitive production levels. Technical representatives in all of the zones assist growers in the design, costing, sourcing and installation of irrigation systems, resulting in significantly lower investment costs for growers. Other investments under the production program include: well construction, motorized sprayers, tractors, land preparation equipment, and construction of seedling greenhouses.



Postharvest & Processing

More than \$94,000 was invested in postharvest infrastructure. A new cucumber packhouse was built and improvements were made in most of the existing CDA client packhouses. Processing companies invested more than \$209,000, mostly in improvements of existing plants and the purchase of new equipment.

Client Categories

Associations or groups (including coffee cooperatives, associated grower groups, and associated microprocessors) invested more than \$165,000 (Table 2). Despite working with limited resources, microprocessing clients managed to invest more than \$17,800 in processing equipment, facility improvement, and packaging/label development. The majority of total investment (57 percent) came from small producers. "Other investors" shown in Table 2 included buyers, service providers, schools and institutions.

Table 1. Investment by Area (US\$)	
AREA	TOTAL
Marketing	15,035
Post Harvest	94,277
Processing	209,789
Production	921,450
Others	10,595
Total	1,251,146

Table 2. Investments by Category	
Category	(US\$)
Association/Group	165,055
Microprocessors	17,819
Processors	109,023
Producers	713,892
Producer/Exporters	147,730
Producer/Processor/Exporter	68,000
Others	29,627
Total	1,251,146